



COMMUNITY  
BROKER  
NETWORK

# CONFERENCE WRAP UP

Thursday 8 August 2019



There are many to thank for making this year's conference the best attended yet, with over 350 attendees! It was an exciting, fun-filled, educational conference for all. So many people contributed to this phenomenal event which provided unforgettable networking opportunities and educational sessions.

The conference got off to a great start on Sunday night as brokers arrived to Sofitel Noosa and enjoyed a fantastic welcome reception.

Monday, MC Michael Crossland and Richard Crawford opened the conference, along with a Welcome to Country by Lyndon Davis from the Kabi Kabi Traditional Owners.

Community partners Vero, CGU and AIG hosted closed sessions on how they are supporting the community; we also heard from our own network members on how they are investing in their business, themselves and the community and gave great advice and ideas to our members for them to grow. We also heard from y, our keynote speakers Tim Jarvis AM and Glenn Dickson on leadership and resilience.

The Monday night social event was held at the historical Yandina Station, where brokers networked and enjoyed entertainment, food and drink.



Tuesday was another action-packed day with yoga to start the day, including closed Community Partner sessions with QBE, Allianz, NTI and HCl. We heard from our network again on how they are looking at new and innovative ways of providing value to their clients. We learnt the importance of online and physical brand from Danielle Di-Masi and we closed the day with our final keynote Sebastian Terry who spoke on the importance of being present and how we can make a difference.

The conference finished off with our Gala Dinner where we presented the CBN awards and raised \$53,000 dollars for Lifeline, a tremendous effort from our brokers and insurance partners. We can't thank all involved enough. Lifeline is a not for profit organisation who provide essential support and education crisis support and suicide prevention. Currently, for every person who dies from suicide, 135 people are affected; with people in Rural Australia dying from suicide at twice the rate of those located in metro areas. We believe it is important that we provide our network with the tools and skills to assist their communities. The money raised at our gala dinner will go towards their Accidental Counsellor program that provide our network with the basic skills to support someone in an emotional crisis by learning how to recognise, respond and refer to an appropriate service.

The Award winners and notable mentions are below:

## 2019 Award Winners

**Winner: Non - Advisory Staff Member of the Year** Eliza Edgerton, ARMA Insurance Brokers Young Pty Ltd

**Winner: Network Rising Star of the Year** Dean Bowen, DLB Insurance & Risk Services Pty Ltd

**Notable Mention: Network Rising Star of the Year** Michael Kincaid, QRS Insurance Services

**Notable Mention: Network Rising Star of the Year** Frans Du Plessis, Grace Insurance

**Winner: Innovator of the Year** Shielded Insurance Brokers

**Notable Mention: Innovator of the Year** ABLE Insurance Services



**Winner: Insurer Staff Member of the Year** Vadd Moeung, Allianz Australia Insurance Ltd

**Winner: Community Service Award** Nat Oswin, Oswin Insurance Services Pty Ltd

**Notable Mention: Community Service Award** Amanda Morris, ARMA Insurance Brokers Hunter Valley

**Notable Mention: Community Service Award** Simon Sickerdick, Managed Insurance Services

**Winner: Individual Authorised Broker of the Year** John James, Kerrie Woodards Insurance Pty Ltd

**Notable Mention: Individual Authorised Broker of the Year** Peter Palazzo, Essential Insurance Solutions Pty Ltd

**Winner: Corporate Authorised Broker of the Year** Able Insurance Services

**Notable Mention: CBN Corporate Authorised Broker of the Year** Community Insurance Solutions Pty Ltd

**Recognition of Services to the Industry** Allan Manning, LMI Group Pty Ltd

Overall, we would like to thank all of our network, insurance partners, key note speakers and panelists for contributing to a fantastic conference. We are so pleased that you were able to take time from your business to join us. We are already planning the next one for 2020 to make it bigger and better and we are looking forward to seeing you all there.