



COMMUNITY
BROKER
NETWORK

CONFERENCE WRAP UP

There are many to thank for making this year's conference the best attended yet, with over 350 attendees! It was an exciting, fun-filled, educational conference for all. So many people contributed to this phenomenal event which provided unforgettable networking opportunities and educational sessions.

The conference got off to a great start on Sunday night as brokers arrived to Sofitel Noosa and enjoyed a fantastic welcome reception.

Monday, MC Michael Crossland and Richard Crawford opened the conference, along with a Welcome to Country by Lyndon Davis from the Kabi Kabi Traditional Owners.

Community partners Vero, CGU and AIG hosted closed sessions on how they are supporting the community; we also heard from our own network members on how they are investing in their business, themselves and the community and gave great advice and ideas to our members for them to grow. We also heard from our keynote speakers Tim Jarvis AM and Glenn Dickson on leadership and resilience.

The Monday night social event was held at the historical Yandina Station, where brokers networked and enjoyed entertainment, food and drink.

Tuesday was another action-packed day with yoga to start the day, and closed Community Partner sessions with QBE, Allianz, NTI and HCl. We heard from our network again on how they are looking at new and innovative ways of providing value to their clients. We learnt the importance of online and physical brand from Danielle Di-Masi and we closed the day with our final keynote Sebastian Terry who spoke on the importance of being present and how we can make a difference.

The conference finished off with our Gala Dinner where we presented the CBN awards and raised \$53,000 dollars for Lifeline, a tremendous effort from our brokers and insurance partners. We can't thank all involved enough. Lifeline is a not for profit organisation who provide essential support and education crisis support and suicide prevention. Currently, for every person who dies from suicide, 135 people are affected; with people in Rural Australia dying from suicide at twice the rate of those located in metro areas. We believe it is important that we provide our network with the tools and skills to assist their



communities. The money raised at our gala dinner will go towards Lifeline's Accidental Counsellor program that will provide our network with the basic skills to support someone in an emotional crisis by learning how to recognise, respond and refer to an appropriate service.

2019 Award Winners

The Award winners and notable mentions are below:

Corporate Authorised Broker of the Year

Winner: ABLE Insurance Services

Notable Mention: Community Insurance Solutions Pty Ltd

Individual Authorised Broker of the Year

Winner: John James, Kerrie Woodards Insurance Pty Ltd

Notable Mention: Peter Palazzo, Essential Insurance Solutions Pty Ltd

Network Rising Star of the Year

Winner: Dean Bowen, DLB Insurance & Risk Services Pty Ltd

Notable Mention: Michael Kincaid, QRS Insurance Services

Notable Mention: Frans Du Plessis, Grace Insurance

Non - Advisory Staff Member of the Year

Winner: Eliza Edgerton, ARMA Insurance Brokers Young Pty Ltd

Innovator of the Year

Winner: Shielded Insurance Brokers

Notable Mention: ABLE Insurance Services

Community Service Award

Winner: Nat Oswin, Oswin Insurance Services Pty Ltd

Notable Mention: Amanda Morris, ARMA Insurance Brokers Hunter Valley

Notable Mention: Simon Sickerdick, Managed Insurance Services



Insurer Staff Member of the Year

Winner: Vadd Moeung, Allianz Australia Insurance Ltd

Recognition of Services to the Industry

Winner: Allan Manning, LMI Group Pty Ltd

Overall, we would like to thank all of our network, insurance partners, key note speakers and panellists for contributing to a fantastic conference. We are so pleased that you were able to take time from your business to join us. We are already planning our 2020 Conference to be bigger and better and we are looking forward to seeing you all there.