



COMMUNITY
BROKER
NETWORK

Partner Update

LMI Continuity Coach – Exclusive Pilot Opportunity – Reminder

How do I get access to the pilot?

CBN have purchased 50 licences for our brokers to pilot/trial Continuity Coach. You can register and create an account at www.ContinuityCoach.com. Once registered please enter the Organisation details of your client to create a plan using the exclusive CBN Promo Code “**CBN BCP Promo 2019**”.

You can then invite your client as an ‘Owner’ user of the system and pass the plan over to them to complete. You can create as many organisations and plans (as long as the Promo Codes last) therefore these licences will be allocated until the numbers are exhausted. So be quick as these licences will expire in December!!

Introducing the new Vero Risk Profiler Tool

Vero is focused on helping you enhance your client relationships by providing access to industry-specific risk information and checklists to help them mitigate their business risks.

The Vero ‘SME Insurance Index Report 2019’ has shown that SME’s have a strong appetite for risk-related information and SME owners would welcome risk analysis information from their broker.

That’s why Vero brings you the Risk Profiler Tool.



This tool helps you to:

- showcase the key insurance risks in your client's industry
- give real life examples of businesses with similar risks
- assist clients in understanding and avoiding insurance-related loss
- offer a personalised, value-added service

Register for your free Risk Profiler Tool today!

<https://theriskprofiler.com.au/>

Exclusive CBN QBE Discretionary Discount:

CBN Authorised Brokers have access to 5%, 10% and 15% discount clause codes within standard QBE Sunrise transaction accounts for Business Package policies which can be used at your discretion. These clause codes cannot be 'stacked' (cannot use multiple clause codes in one transaction).

For Business Package on SCTP, the accounts have been set up with premium flexibility up to 15% which again can be used at your discretion. Please take advantage of this exclusive offering.

Chubb Masterpiece now on Sunrise

Chubb Masterpiece is the only prestige personal insurance policy available for brokers to transact online via Sunrise. CBN and Chubb will be finalising all ledger connections throughout this month to set you up on Masterpiece Online, so stay tuned. In the meantime, if you have any questions please contact aus.masterpiece@chubb.com.

Chubb Cyber Index

The Chubb Cyber Index is designed to enable any user to learn more about cyber threats impacting their organisation, how these threats have changed over the years and how to protect your organisation against them. The cyber index was promoted at the recent Steadfast Cyber Masterclass and is a useful tool for brokers and your clients. Data can be filtered by industry, revenue, region etc. with no logins or credentials required. Please visit:

<https://chubbcyberindex.com>



NTI Transport Association Policy Benefits

NTI are proud to have partnered with transport associations for the past 30 years to support the voice of industry and promote safer roads for all road users.

Through NTI's commitment CBN brokers can offer exclusive policy benefits and conditions to your clients who are part of member associations of the Australian Trucking Association (ATA).

These policy benefits can be added via a drop-down endorsement on Sunrise NTI Transport Pack. The client must be a Financial Member of a transport association and membership details such as the name and number must be provided during the quote or on renewal.

Transport Association Name:

Member No :

The exclusive policy benefits include waiver of the additional age excess on prime-movers, rigid trucks and trailers and a move from Market Value to Agreed Value settlement.

Further details are available on the attached [NTI flyer](#).

Further information

For further information on any of these benefits please contact Paula Bedell at 0428 664 723 or paula.abdell@cbnet.com.au.